

AGENDA RESOURCE COMMITTEE MEETING Tuesday, January 30, 2024 – 10:45 a.m. – IALR Conference Room 203

I. Convening of Meeting

Mr. Charles Majors

A. Welcome

B. Call to Order and Confirmation of Quorum

C. Call for Changes to Agenda

II. Attendance of Committee Members by Electronic

Communications Means (Vote Required)

Mr. Charles Majors

III. Approval of Minutes (Vote Required)

A. October 31, 2023

Mr. Charles Majors

IV. Financial Reports

A. Quarterly Financials – 2nd Quarter, FY2024

B. Review of Manufacturing Advancement Budget

Ms. Angie Anderson

V. Review of Actions in General Assembly

A. Budget Updates

B. Legislation Affecting IALR

Proposed Bill to Permit IALR to Issue Certifications

Mr. Telly Tucker

VI. Open Discussion of Concerns, Issues, and Observations

Group

VII. Adjournment Mr. Charles Majors

Future Committee Meetings – 10:45 a.m.

Future Plenary/BOT Meetings – 9:00 am

February 15, 2024

May 16, 2024

Resource & Control Committee

Mr. Charles Majors, Chair

Mr. David Bennett,

April 30, 2024

Mr. Ben Davenport

Dr. Betty Jo Foster

Dr. Tiffany Franks

Ms. Leslie Mantiply

Mr. Don Merricks

Mr. Kunal Patel

IALR Staff

Mr. Telly Tucker, President

Ms. Angie Anderson, Chief Financial Officer

Ms. Pam Patterson, BOT Secretary



IALR BOARD OF TRUSTEES (BOT) RESOURCES & CONTROLS COMMITTEE

Minutes - October 31, 2023 - 10:45 a.m. - Conference Room 202

Members Present

Mr. Charles Majors, Chair

Mr. Ben Davenport

Dr. Betty Jo Foster

Dr. Tiffany Franks

Mr. Kunal Patel

Members unable to attend

Mr. David Bennett

Ms. Leslie Mantiply

Mr. Don Merricks, Ex Officio

IALR Staff Present

Mr. Telly Tucker, President

Dr. John Hughes, EVP of Operations

Ms. Angie Anderson, Chief Financial Officer

Ms. Pam Patterson, BOT Secretary & Executive Assistant

IALR Staff Unable to Attend

None

Guest (via Zoom)

Mr. Corbin Stone, CPA, MBA

Managing Director of Blacksburg, VA Office, Robinson, Farmer, Cox Associates

Call to Order / Quorum

Mr. Charles Majors called the Resources Committee meeting to order at 10:45 a.m. on Tuesday, October 31, 2023. A quorum was present.

Amendment to Agenda

There were no changes to the agenda.

Attendance of Committee Members by Electronic Communications Means

There were no attendees by Zoom. All members were physically present for the meeting.

Approval of Minutes

 Motion – Mr. Ben Davenport made a motion to accept the Minutes for the May 3, 2022, meeting and the July 22, 2022, meeting. Dr. Betty Jo Foster seconded the motion. The motion was approved.

FY2023 Audit Review

Mr. Corbin Stone served as the partner-in-charge and lead auditor for the FY2023 IALR audit. He presented a review of the FY2023 audit. He discussed two reports provided within the *Annual Financial Report for the Fiscal Year Ended June 30, 2023* (Exhibit A):

- a) the Independent Auditor's Report on pages 1-3
- b) the Independent Auditors' Report on Internal Control over Financial Reporting and on Compliance and Other Matters Based on an Audit of Financial Statements Performed in Accordance with Government Auditing Standards on pages 41-42. Mr. Stone commented that both were clean reports.
- c) the Schedule of Findings and Questioned Costs shown on page 47 has a question: Auditee qualified as a low-risk auditee? The answer is No, not because of anything done by IALR. Mr. Stone explained that you can only become a low-risk auditee if you have had federal audits two years in a row and there were no compliance issues. Federal audits are not required each year. IALR did not have federal audits for the past two years, so IALR is considered a high-risk auditee. It is not a reflection on IALR but a reflection of the standards the federal government makes auditing firms apply.

The June 30, 2023, Audit Presentation (Exhibit B) was reviewed and included:

- a) the Communication with Those Charged with Governance on pages 4-6.
- b) the *Independent Accountants' Report* on pages 2-3 is a test of VRS compliance. The employees were properly reported in the VRS system with the correct salaries. There were no issues.
- c) the *Communication with Those Charged with Governance* on pages 4-6. It represents communication directly with the Board of Trustees that alerts them of any problem with the audit. There were no problems with the audit.
- d) Accounting Update Summary of Upcoming Pronouncements by the Governmental Accounting Standards Board (GASB) shown on Appendix 1, pages 1-3.
 - GASB Statement No. 99 Omnibus Purchasing records of those types of assets were gathered over the past three years to re-state the financial statements.
 - GASB Statement No. 101 Compensated Absences How accrued leave and compensated absences are treated when taken by employees in the future. The effect is anticipated to be minimal.

There was discussion pertaining to the governance and separation of the IALR Foundation from IALR operations.

- Governance of the IALR Foundation
 - a) Three BOT members were appointed to the FBOD for FY2023 and FY2024 as majority rule members: Dr. Betty Jo Foster, Ms. Leslie Mantiply, and Mr. Kunal Patel. They also serve as members of the Resources and Controls committee. Mr. Lott Rogers serves on the FBOD as a majority rule member and serves as President. He does not serve on the Resources and Controls committee.
 - b) The FBOD does not have a Resources committee. It is overseen by the Resources and Controls Committee of the IALR Board of Trustees.
 - c) Mr. Corbin Stone commented that the IALR Foundation is classified by the IRS as a Type II Supporting Organization.

Mr. Charles Majors congratulated Ms. Anderson and the Finance team for their efforts on behalf of the Institute.

 Motion – Dr. Tiffany Franks made a motion to accept the FY2023 Audit as presented and to request approval by the IALR Board of Directors. Dr. Betty Jo Foster seconded the motion. The motion passed unanimously.

Closed Session (Exhibit C)

Chairman Majors called for a motion to convene in a Closed Meeting.

Motion #1 to Convene in Closed Session

Dr. Betty Jo Foster made the following motion at 11:12 a.m.:

I move that the Resource Committee of the IALR Board of Trustees convene in a closed meeting, pursuant to Section 2.2-3711, Section A, Sub-section 1 of the Code of Virginia, as amended, for the purposes of discussing and considering the assignment, appointment, performance, and disciplining of specific Institute employees.

Mr. Ben Davenport seconded the motion. The motion passed unanimously.

(Attendance Notes: Mr. Telly Tucker, Dr. John Hughes, Ms. Angie Anderson, and Ms. Pam Patterson exited the room. Mr. Corbin Stone remained in the meeting via Zoom.

Motion #2 to Reconvene in Open Meeting

Mr. Kunal Patel made a motion to reconvene in Open Session at 11:21 a.m. Dr. Betty Jo Foster seconded the motion. The motion passed unanimously.

Motion #3 to Certify Closed Meeting

Dr. Betty Jo Foster made a motion to certify the Closed Session as stated below.

WHEREAS, the members of the Resource Committee of the Board of Trustees of the Institute for Advanced Learning and Research in Danville, Virginia has convened in a closed session on this date pursuant to an affirmative recorded vote and in accordance with the provisions of the Virginia Freedom of Information Act; and WHEREAS, Section 2.2-3712.D. of the Code of Virginia requires a certification by this Committee of the Board of Trustees that such closed session was conducted in conformity with Virginia law;

NOW, THEREFORE, BE IT RESOLVED, that the Resource Committee of the Board of Trustees, reconvening in open session, hereby certifies that to the best of each member's knowledge, (i) only public business matters lawfully exempted from open meeting requirements by Virginia law were discussed in the closed session to which this certification applies, and (ii) only such public business matters, as were identified in the motion convening the closed session were heard, discussed or considered by the Committee.

Dr. Tiffany Franks seconded the motion. The motion passed unanimously.

Roll Call Certifying Closed Session / Adoption of Resolution(s)

Each member in attendance voted individually to certify the closed session. There were no Resolutions made during the Closed Session.

Roll Call

Mr. Charles Majors, *Chair* - yes
Mr. Ben Davenport - yes
Dr. Betty Jo Foster - yes
Dr. Tiffany Franks - yes
Mr. Kunal Patel - yes

Attendance Notes: Mr. Telly Tucker, Dr. John Hughes, Ms. Angie Anderson, and Ms. Pam Patterson returned to the meeting at 11:21 a.m.

Attendance Notes: Mr. Corbin Stone left the meeting via Zoom at 11:15 a.m.

Financial Report – 1st Quarter of FY2024

A. Quarterly Financials

Ms. Anderson gave the financial report for the first quarter of FY2024 (Exhibit D).

Motion: Mr. Ben Davenport made a motion to accept the financial report as presented and to recommend it to the Board of Trustees for approval.
 Mr. Kunal Patel seconded the motion. The motion passed by a unanimous vote.

Legislative Updates

Mr. Tucker commented that three funding requests for state support were identified:

- Capital which includes expansion for the Center for Manufacturing Advancement (CMA).
- 2. Operating or Administrative Support for ongoing salaries of administrative personnel including two new positions a) Health and Human Safety, and b) IT. It would include cost-of-living adjustments and market-rate adjustments for salaries
- 3. GO TEC Funding GO TEC is funded through 2025. Will GO TEC continue to be funneled through GO Virginia or should IALR work on advocacy?

Other updates included:

➤ Haas Long-Term Automation

Mr. Tucker stated that Haas Automation, Inc. intends to discontinue its program which currently allows equipment to be housed in training facilities at no cost. Under the existing arrangement, IALR covers the shipping expenses, and Haas provides IALR with equipment for 18-24 months before replacing with newer models. A request has been made, seeking one to two years' notice to allow IALR sufficient time to plan for financing the equipment and to make alternative arrangements. Mr. Troy Simpson is involved in the negotiation

process with regard to his longstanding relationship with Haas.

New Business and Open Forum of Concerns, Issues, and Observations

There was no discussion.

<u>Adjournment</u>

Chairman Charles Majors adjourned the meeting at 12:28 p.m.

Minutes Recorded By:	Minutes Approved By:	
Pam Patterson Secretary, Board of Trustees	Charles Majors Chair	

Attachments Included as Official Part of Minutes

Exhibit A - Annual Financial Report for the Fiscal Year Ended June 30, 2023

Exhibit B - June 30, 2023 Audit Presentation

Exhibit C - Closed Session Documentation

Exhibit D - IALR Financial Overview – 1st Quarter FY2024



IALR Financial Overview

- 1. Budget, 12 31 2023
- 2. Financial Result Summary

Institute for Advanced Learning and Research 2024 YTD Current Rev, Exp, & Changes in Net Assets by Dept.

Period Ending 12/31/23

	C	Budget 06/30/2024	1st Qtr	2nd Qtr	Total	F	Remaining Balance	50% 6 Mo Target Spent
Revenues								
00 - General	\$	8,027,074	\$ 2,320,325	\$ 2,553,983	\$ 4,874,308	\$	3,152,766	
10 - Research	\$	50,000	\$ -	\$ 69,998	\$ 69,998	\$	(19,998)	
40 - Advanced Learning	\$	3,000	\$ 10,230	\$ 555	\$ 10,785	\$	(7,785)	
60 - Conference Services	\$	710,000	\$ 203,132	\$ 317,012	\$ 520,144	\$	189,856	
74 - Facility Op & Maintenance	\$	911,043	\$ 222,175	\$ 212,142	\$ 434,317	\$	476,726	
76 - Technology Support	\$	1,200	\$ 80	\$ -	\$ 80	\$	1,120	
84 - Central	\$	-	\$ -	\$ 4,622	\$ 4,622	\$	(4,622)	
91 - Economic Development & B	\$	160,000	\$ 49,829	\$ 178,069	\$ 227,898	\$	(67,898)	
99 - Capital Improvements	\$	222,934	\$ -	\$ 182,581	\$ 182,581	\$	40,353	
Total Revenues	\$	10,085,251	\$ 2,805,770	\$ 3,518,962	\$ 6,324,733	\$	3,760,518	62.71%
Expenses								
00 - General	\$	524,172	\$ 175,685	\$ 181,660	\$ 357,344	\$	166,828	68.17%
10 - Research	\$	958,624	\$ 217,769	\$ 210,726	\$ 428,495	\$	530,129	44.70%
40 - Advanced Learning	\$	864,009	\$ 139,143	\$ 127,755	\$ 266,898	\$	597,111	30.89%
55 - Center for Advanced Manufa	\$	407,592	\$ 101,898	\$ 101,898	\$ 203,796	\$	203,796	50.00%
60 - Conference Services	\$	996,156	\$ 212,450	\$ 254,153	\$ 466,603	\$	529,553	46.84%
70 - Finance	\$	493,389	\$ 141,478	\$ 134,637	\$ 276,116	\$	217,273	55.96%
74 - Facility Op & Maintenance	\$	2,144,765	\$ 389,298	\$ 501,403	\$ 890,701	\$	1,254,064	41.53%
76 - Technology Support	\$	821,516	\$ 181,749	\$ 201,005	\$ 382,754	\$	438,762	46.59%
82 - Human Resources	\$	408,777	\$ 120,415	\$ 118,956	\$ 239,370	\$	169,407	58.56%
84 - Central	\$	414,691	\$ 65,963	\$ 40,194	\$ 106,157	\$	308,534	25.60%
88 - Executive	\$	815,030	\$ 208,243	\$ 183,720	\$ 391,962	\$	423,068	48.09%
91 - Economic Development & B	\$	638,411	\$ 233,514	\$ 166,982	\$ 400,496	\$	237,915	62.73%
94 - Public Relations	\$	375,185	\$ 87,147	\$ 101,709	\$ 188,856	\$	186,329	50.34%
99 - Capital Improvements	\$	222,934	\$ 32,486	\$ 146,599	\$ 179,085	\$	43,849	80.33%
Total Expenses	\$	10,085,251	\$ 2,307,237	\$ 2,471,397	\$ 4,778,634	\$	5,306,617	47.38%
NET SURPLUS/(DEFICIT)	\$	-	\$ 498,533	\$ 1,047,565	\$ 1,546,098	\$	(1,546,098)	15.33%

INSTITUTE FOR ADVANCED LEARNING AND RESEARCH FY2024 BOARD REPORT - December 31, 2023 FINANCIAL RESULT SUMMARY

1) ACCOUNTS RECEIVABLE

12/31/	2022	12/31/2	.023	
A/R Bal	Over 30	A/R Bal	Over 30	
\$1,700,465	\$1,804,077	\$9,322,587	\$4,631,807	

2) IALR CASH

NUMBESTRICTED IAIR CASH 170	THE COOT			
CASH RESERVE - BALANCE	UNRESTRICTED IALR CASH			
CASH RESERVE - BALANCE \$1,900,000 \$1,900,000 \$1,915,003 \$1,915,003 \$1,915,003 \$1,915,003 \$1,915,003 \$1,915,003 \$1,915,003 \$1,915,003 \$1,915,003 \$1,915,003 \$1,915,003 \$1,915,003 \$1,915,003 \$1,915,003 \$1,915,003 \$1,915,003 \$1,915,003 \$1,000,000 \$1,0		2023	2023	2024
OPERATING - BALANCE \$233,766 \$273,053 \$1,145,615 TOTAL UNRESTRICTED IALR CASH \$2,133,766 \$2,551,053 \$3,065,118 RESTRICTED IALR CASH 2023 2024 20d quarter NON-FEDERAL - BALANCE \$3,901,789 \$5,795,786 \$4,128,327 Restricted Funds: *** *** *** \$2,798 \$5,795,786 \$4,128,327 Restricted Funds: *** *** *** \$3,000,789 \$5,795,786 \$3,798 <td></td> <td>YTD</td> <td>2nd Quarter</td> <td>2nd Quarter</td>		YTD	2nd Quarter	2nd Quarter
RESTRICTED IAIR CASH		. ,,		
RESTRICTED IALR CASH NON-FEDERAL - BALANCE 33,901,789 S5,795,786 S4,128,327 Restricted Funds: CHW Restricted - Cash Capstone Restricted Restricted - Cash Capstone Restricted Funds at 12/31/23 Restricted Funds: Restricted Funds: Restricted Funds: Restricted Funds: Restricted Funds: Restricted Funds Restricted Funds Cash Receipts Received S1,201,717 S2,271,257 S7,017,511 S9,481,213 Restricted Funds:	OPERATING - BALANCE	\$233,766		\$1,145,615
RESTRICTED IALR CASH YTD 2nd Quarter 2nd Quarter NON-FEDERAL - BALANCE \$3,901,789 \$5,795,786 \$4,128,327 Restricted Funds: CHW Restricted - Cash \$3,798 \$3,798 \$3,798 Capstone Restricted - Cash \$0 \$3,000 \$3,000 Account Beginning Balance \$3,000 \$3,000 \$3,000 Account Beginning Balance \$3,000 \$3,000 \$3,000 Account Medical Works Johnson \$0 \$0 \$0 Americorp/ServelT \$24,239 \$55,058 \$104,635 DRF - STEM-H Various Donors \$1333 \$1333 \$133 \$133 STEM-H Various Donors \$103,129 \$123,870 \$82,501 Industrial Hemp Summit \$0 \$0 \$0 \$0 Industry 4.0 - DRF Grant \$1,521,451 \$1,521,451 \$1,221,451 \$1,221,451 \$1,221,451 \$1,221,451 \$1,221,451 \$1,221,451 \$1,221,451 \$1,221,451 \$1,221,451 \$1,221,451 \$1,221,451 \$1,221,451 \$1,221,451 \$1,2	TOTAL UNRESTRICTED IALR CASH	\$2,133,766	\$2,651,053	\$3,065,118
RESTRICTED IALR CASH YTD 2nd Quarter 2nd Quarter NON-FEDERAL - BALANCE \$3,901,789 \$5,795,786 \$4,128,327 Restricted Funds: CHW Restricted - Cash \$3,798 \$3,798 \$3,798 Capstone Restricted - Cash \$0 \$3,000 \$3,000 Account Beginning Balance \$3,000 \$3,000 \$3,000 Account Beginning Balance \$3,000 \$3,000 \$3,000 Account Medical Works Johnson \$0 \$0 \$0 Americorp/ServelT \$24,239 \$55,058 \$104,635 DRF - STEM-H Various Donors \$1333 \$1333 \$133 \$133 STEM-H Various Donors \$103,129 \$123,870 \$82,501 Industrial Hemp Summit \$0 \$0 \$0 \$0 Industry 4.0 - DRF Grant \$1,521,451 \$1,521,451 \$1,221,451 \$1,221,451 \$1,221,451 \$1,221,451 \$1,221,451 \$1,221,451 \$1,221,451 \$1,221,451 \$1,221,451 \$1,221,451 \$1,221,451 \$1,221,451 \$1,221,451 \$1,2				
RESTRICTED IALR CASH YTD 2nd Quarter 2nd Quarter NON-FEDERAL - BALANCE \$3,901,789 \$5,795,786 \$4,128,327 Restricted Funds: CHW Restricted - Cash \$3,798 \$3,798 \$3,798 Capstone Restricted - Cash \$0 \$3,000 \$3,000 Account Beginning Balance \$3,000 \$3,000 \$3,000 Account Beginning Balance \$3,000 \$3,000 \$3,000 Account Medical Works Johnson \$0 \$0 \$0 Americorp/ServelT \$24,239 \$55,058 \$104,635 DRF - STEM-H Various Donors \$1333 \$1333 \$133 \$133 STEM-H Various Donors \$103,129 \$123,870 \$82,501 Industrial Hemp Summit \$0 \$0 \$0 \$0 Industry 4.0 - DRF Grant \$1,521,451 \$1,521,451 \$1,221,451 \$1,221,451 \$1,221,451 \$1,221,451 \$1,221,451 \$1,221,451 \$1,221,451 \$1,221,451 \$1,221,451 \$1,221,451 \$1,221,451 \$1,221,451 \$1,221,451 \$1,2		2022	2022	2024
NON-FEDERAL - BALANCE \$3,901,789 \$5,795,786 \$4,128,327	RESTRICTED IAI P CASH			
Restricted Funds: CHW Restricted - Cash				
CHW Restricted - Cash		, , , , , , , , , , , , , , , , , , ,	40,.00,.00	* ',===,==
Capstone Restricted - Cash	Restricted Funds:			
Account Beginning Balance \$3,000 \$3,000 \$3,000 \$3,000 \$3,000 \$3,000 \$3,000 \$3,000 \$3,000 \$3,000 \$3,000 \$3,000 \$3,000 \$3,000 \$5,0		. ,		\$3,798
Career Expo		• •	• •	
Robert Woods Johnson			• •	
Americorp/ServeIT \$24,239 \$59,058 \$104,635 DRF - STEM-H \$133 \$135 \$1350 \$123,955 \$0 \$0 \$0 \$0 \$0 \$0 \$0	•			
DRF - STEM-H		•	• •	• •
STEM-H Various Donors \$1,953 \$1,953 \$1,953 DRF-DRR \$103,129 \$122,870 \$82,501 Industrial Hemp Summit \$0 \$0 \$0 GOVa Major Clarity \$1,521,451 \$1,521,451 \$91,7246 GOVa Major Clarity \$0 \$0 \$100,000 FOP - Regional Food Systems \$100,000 \$100,000 \$100,000 Life Long Learning \$223 \$0 \$538 REACH \$635,626 \$1,206,366 \$1,893,125 CMA - DRF Funding \$1,234,880 \$2,634,401 \$736,003 Experience Works - Intern Program \$67,650 \$68,709 \$64,653 Experience Works - Match Funding \$(55,663) \$1,965 \$120,595 Restricted Funds at 12/31/23 \$3,713,540 \$57,62,952 \$4,037,373 Reconcilling Items:		. ,	, ,	,
DRF-DRRC \$103,129 \$123,870 \$82,501 Industrial Hemp Summit \$0				
Industrial Hemp Summit				
Industry 4.0 - DRF Grant \$1,521,451 \$1,521,451 \$917,246 GOVa Major Clarity \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$				
GOVa Major Clarity		•	**	-
FOP - Regional Food Systems	•			
Life Long Learning \$223		•	• •	-
REACH	•			
CMA - DRF Funding \$1,234,880 \$2,634,401 \$736,003 Experience Works - Intern Program \$67,650 \$68,709 \$64,653 Experience Works - Match Funding \$(\$5,663) \$1,965 \$120,595 Restricted Funds at 12/31/23 \$3,713,540 \$5,762,952 \$4,037,373 Reconciling Items:			•	
Experience Works - Intern Program \$67,650 \$68,709 \$64,653 \$1,965 \$1,965 \$120,595 \$2120,595 \$8,000 \$5,762,952 \$4,037,373 \$8,000 \$1,				
Experience Works - Match Funding Restricted Funds at 12/31/23 \$3,713,540 \$5,762,952 \$4,037,373 \$1,965 \$120,595 \$4,037,373 \$1,965 \$1,062,952 \$4,037,373 \$1,965 \$1,062,952 \$4,037,373 \$1,965 \$1,062,952 \$4,037,373 \$1,965 \$1,062,952 \$4,037,373 \$1,065 \$1	_			
Restricted Funds at 12/31/23 \$3,713,540 \$5,762,952 \$4,037,373 Reconciling Items:				
Reconciling Items: \$188,249 \$32,834 \$90,954 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$	•			
Money moved after 12/31 \$188,249 \$32,834 \$90,954 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$	hestricteu runus ut 12/31/23	33,713,340	33,702,332	34,037,373
Cash Receipts Received \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$	Reconciling Items:			
\$3,901,789 \$5,795,786 \$4,128,327	Money moved after 12/31	\$188,249	\$32,834	\$90,954
RESTRICTED IALR CASH	Cash Receipts Received	\$0	\$0	\$0
RESTRICTED IALR CASH FEDERAL - BALANCE YTD 2nd Quarter 2nd Quarter \$2,271,257 \$7,017,511 \$9,481,213 Restricted Funds: Account Beginning Balance \$3,000 \$3,000 \$3,000 DOD-ATDM 1.0 \$0 \$1,101,626 \$0 DOD-ATDM 2.0 \$1,971,176 \$5,562,886 \$4,115,038 DOD-ATDM 3.0 \$276,090 \$350,000 \$1,297,241 Afghan #4 \$0 \$0 \$7,996 Afghan #5 \$0 \$0 \$51,614 BFA - Submarine \$20,991 \$0 \$16,416 BFA - Mahmood \$0 \$0 \$4,008 EDA - CMA Equipment \$0 \$0 \$0 BFA - RTC Long Lead \$0 \$0 \$2,632,686 AMPRO SOW #1 \$0 \$0 \$2,632,686 AMPRO SOW #2 \$0 \$0 \$14,1775 AMPRO SOW #3 \$0 \$0 \$1,41,775 AMPRO SOW #3 \$0 \$0 \$1,41,775 AM		\$3,901,789	\$5,795,786	\$4,128,327
RESTRICTED IALR CASH FEDERAL - BALANCE YTD 2nd Quarter 2nd Quarter \$2,271,257 \$7,017,511 \$9,481,213 Restricted Funds: Account Beginning Balance \$3,000 \$3,000 \$3,000 DOD-ATDM 1.0 \$0 \$1,101,626 \$0 DOD-ATDM 2.0 \$1,971,176 \$5,562,886 \$4,115,038 DOD-ATDM 3.0 \$276,090 \$350,000 \$1,297,241 Afghan #4 \$0 \$0 \$7,996 Afghan #5 \$0 \$0 \$51,614 BFA - Submarine \$20,991 \$0 \$16,416 BFA - Mahmood \$0 \$0 \$4,008 EDA - CMA Equipment \$0 \$0 \$0 BFA - RTC Long Lead \$0 \$0 \$2,632,686 AMPRO SOW #1 \$0 \$0 \$2,632,686 AMPRO SOW #2 \$0 \$0 \$14,1775 AMPRO SOW #3 \$0 \$0 \$1,41,775 AMPRO SOW #3 \$0 \$0 \$1,41,775 AM				
RESTRICTED IALR CASH FEDERAL - BALANCE YTD 2nd Quarter 2nd Quarter \$2,271,257 \$7,017,511 \$9,481,213 Restricted Funds: Account Beginning Balance \$3,000 \$3,000 \$3,000 DOD-ATDM 1.0 \$0 \$1,101,626 \$0 DOD-ATDM 2.0 \$1,971,176 \$5,562,886 \$4,115,038 DOD-ATDM 3.0 \$276,090 \$350,000 \$1,297,241 Afghan #4 \$0 \$0 \$7,996 Afghan #5 \$0 \$0 \$51,614 BFA - Submarine \$20,991 \$0 \$16,416 BFA - Mahmood \$0 \$0 \$4,008 EDA - CMA Equipment \$0 \$0 \$0 BFA - RTC Long Lead \$0 \$0 \$2,632,686 AMPRO SOW #1 \$0 \$0 \$2,632,686 AMPRO SOW #2 \$0 \$0 \$14,1775 AMPRO SOW #3 \$0 \$0 \$1,41,775 AMPRO SOW #3 \$0 \$0 \$1,41,775 AM		2022	2022	2024
Restricted Funds: \$2,271,257 \$7,017,511 \$9,481,213 Account Beginning Balance \$3,000 \$3,000 \$3,000 DOD-ATDM 1.0 \$0 \$1,101,626 \$0 DOD-ATDM 2.0 \$1,971,176 \$5,562,886 \$4,115,038 DOD-ATDM 3.0 \$276,090 \$350,000 \$1,297,241 Afghan #4 \$0 \$0 \$7,996 Afghan #5 \$0 \$0 \$51,614 BFA - Submarine \$20,991 \$0 \$16,416 BFA - Mahmood \$0 \$0 \$4,008 EDA - CMA Equipment \$0 \$0 \$0 BFA - RTC Long Lead \$0 \$0 \$2,632,686 AMPRO SOW #1 \$0 \$0 \$2,632,686 AMPRO SOW #2 \$0 \$0 \$141,775 AMPRO SOW #3 \$0 \$0 \$1,011,455 Bank Fee \$0 \$0 \$0 \$1,011,455	DESTRICTED IN D. CASH			
Restricted Funds: \$3,000 \$3,000 \$3,000 DOD-ATDM 1.0 \$0 \$1,101,626 \$0 DOD-ATDM 2.0 \$1,971,176 \$5,562,886 \$4,115,038 DOD-ATDM 3.0 \$276,090 \$350,000 \$1,297,241 Afghan #4 \$0 \$0 \$7,996 Afghan #5 \$0 \$0 \$51,614 BFA - Submarine \$20,991 \$0 \$16,416 BFA - Mahmood \$0 \$0 \$4,008 EDA - CMA Equipment \$0 \$0 \$0 BFA - RTC Long Lead \$0 \$0 \$2,632,686 AMPRO SOW #1 \$0 \$0 \$200,000 AMPRO SOW #2 \$0 \$0 \$14,775 AMPRO SOW #3 \$0 \$0 \$1,011,455 Bank Fee \$0 \$0 \$0 \$1,011,455				
Account Beginning Balance \$3,000 \$3,000 \$3,000 DOD-ATDM 1.0 \$0 \$1,101,626 \$0 DOD-ATDM 2.0 \$1,971,176 \$5,562,886 \$4,115,038 DOD-ATDM 3.0 \$276,090 \$350,000 \$1,297,241 Afghan #4 \$0 \$0 \$7,996 Afghan #5 \$0 \$0 \$51,614 BFA - Submarine \$20,991 \$0 \$16,416 BFA - Mahmood \$0 \$0 \$4,008 EDA - CMA Equipment \$0 \$0 \$0 BFA - RTC Long Lead \$0 \$0 \$2,632,686 AMPRO SOW #1 \$0 \$0 \$200,000 AMPRO SOW #2 \$0 \$0 \$141,775 AMPRO SOW #3 \$0 \$0 \$1,011,455 Bank Fee \$0 \$0 \$0 \$(\$15)		+-,	4.,,	,,,,,,,,,
DOD-ATDM 1.0 \$0 \$1,101,626 \$0 DOD-ATDM 2.0 \$1,971,176 \$5,562,886 \$4,115,038 DOD-ATDM 3.0 \$276,090 \$350,000 \$1,297,241 Afghan #4 \$0 \$0 \$7,996 Afghan #5 \$0 \$0 \$51,614 BFA - Submarine \$20,991 \$0 \$16,416 BFA - Mahmood \$0 \$0 \$4,008 EDA - CMA Equipment \$0 \$0 \$0 BFA - RTC Long Lead \$0 \$0 \$2,632,686 AMPRO SOW #1 \$0 \$0 \$200,000 AMPRO SOW #2 \$0 \$0 \$141,775 AMPRO SOW #3 \$0 \$0 \$1,011,455 Bank Fee \$0 \$0 \$0 \$(\$15)	Restricted Funds:			
DOD-ATDM 2.0 \$1,971,176 \$5,562,886 \$4,115,038 DOD-ATDM 3.0 \$276,090 \$350,000 \$1,297,241 Afghan #4 \$0 \$0 \$7,996 Afghan #5 \$0 \$0 \$51,614 BFA - Submarine \$20,991 \$0 \$16,416 BFA - Mahmood \$0 \$0 \$4,008 EDA - CMA Equipment \$0 \$0 \$0 BFA - RTC Long Lead \$0 \$0 \$2,632,686 AMPRO SOW #1 \$0 \$0 \$200,000 AMPRO SOW #2 \$0 \$0 \$141,775 AMPRO SOW #3 \$0 \$0 \$1,011,455 Bank Fee \$0 \$0 \$0 (\$15)	Account Beginning Balance	\$3,000	\$3,000	\$3,000
DOD-ATDM 3.0 \$276,090 \$350,000 \$1,297,241 Afghan #4 \$0 \$0 \$7,996 Afghan #5 \$0 \$0 \$51,614 BFA - Submarine \$20,991 \$0 \$16,416 BFA - Mahmood \$0 \$0 \$4,008 EDA - CMA Equipment \$0 \$0 \$0 BFA - RTC Long Lead \$0 \$0 \$2,632,686 AMPRO SOW #1 \$0 \$0 \$200,000 AMPRO SOW #2 \$0 \$0 \$141,775 AMPRO SOW #3 \$0 \$0 \$1,011,455 Bank Fee \$0 \$0 \$0 (\$15)	DOD-ATDM 1.0	\$0	\$1,101,626	\$0
Afghan #4 \$0 \$0 \$7,996 Afghan #5 \$0 \$0 \$51,614 BFA - Submarine \$20,991 \$0 \$16,416 BFA - Mahmood \$0 \$0 \$4,008 EDA - CMA Equipment \$0 \$0 \$0 BFA - RTC Long Lead \$0 \$0 \$2,632,686 AMPRO SOW #1 \$0 \$0 \$200,000 AMPRO SOW #2 \$0 \$0 \$141,775 AMPRO SOW #3 \$0 \$0 \$1,011,455 Bank Fee \$0 \$0 \$0 \$(\$15)	DOD-ATDM 2.0	\$1,971,176	\$5,562,886	\$4,115,038
Afghan #5 \$0 \$0 \$51,614 BFA - Submarine \$20,991 \$0 \$16,416 BFA - Mahmood \$0 \$0 \$4,008 EDA - CMA Equipment \$0 \$0 \$0 BFA - RTC Long Lead \$0 \$0 \$2,632,686 AMPRO SOW #1 \$0 \$0 \$200,000 AMPRO SOW #2 \$0 \$0 \$141,775 AMPRO SOW #3 \$0 \$0 \$1,011,455 Bank Fee \$0 \$0 \$(\$15)	DOD-ATDM 3.0	\$276,090	\$350,000	\$1,297,241
BFA - Submarine \$20,991 \$0 \$16,416 BFA - Mahmood \$0 \$0 \$4,008 EDA - CMA Equipment \$0 \$0 \$0 BFA - RTC Long Lead \$0 \$0 \$2,632,686 AMPRO SOW #1 \$0 \$0 \$200,000 AMPRO SOW #2 \$0 \$0 \$141,775 AMPRO SOW #3 \$0 \$0 \$1,011,455 Bank Fee \$0 \$0 \$(\$15)	Afghan #4			
BFA - Mahmood \$0 \$0 \$4,008 EDA - CMA Equipment \$0 \$0 \$0 BFA - RTC Long Lead \$0 \$0 \$2,632,686 AMPRO SOW #1 \$0 \$0 \$200,000 AMPRO SOW #2 \$0 \$0 \$141,775 AMPRO SOW #3 \$0 \$0 \$1,011,455 Bank Fee \$0 \$0 \$0 \$(\$15)	_	•	•	\$51,614
EDA - CMA Equipment \$0 \$0 \$0 BFA - RTC Long Lead \$0 \$0 \$2,632,686 AMPRO SOW #1 \$0 \$0 \$200,000 AMPRO SOW #2 \$0 \$0 \$141,775 AMPRO SOW #3 \$0 \$0 \$1,011,455 Bank Fee \$0 \$0 \$(\$15)			•	
BFA - RTC Long Lead \$0 \$0 \$2,632,686 AMPRO SOW #1 \$0 \$0 \$200,000 AMPRO SOW #2 \$0 \$0 \$141,775 AMPRO SOW #3 \$0 \$0 \$1,011,455 Bank Fee \$0 \$0 (\$15)			• •	
AMPRO SOW #1 \$0 \$0 \$200,000 AMPRO SOW #2 \$0 \$0 \$141,775 AMPRO SOW #3 \$0 \$0 \$1,011,455 Bank Fee \$0 \$0 \$0 (\$15)	· ·	•		
AMPRO SOW #2 \$0 \$0 \$141,775 AMPRO SOW #3 \$0 \$0 \$1,011,455 Bank Fee \$0 \$0 \$0 (\$15)	<u> </u>	•	• •	
AMPRO SOW #3 \$0 \$0 \$1,011,455 Bank Fee \$0 \$0 \$0 (\$15)		•	• •	
Bank Fee \$0 \$0 (\$15)		• •	• •	
		•	•	
\$2,271,257 \$7,017,511 \$9,481,213	Bank Fee			
		\$2,271,257	\$7,017,511	\$9,481,213

3)	Advanced Manufacturing Cash					
		2022		2022	2022	
	<u> </u>	YTD		2nd Quarter	2nd Quarter	
	ADVANCED MANUFACTURING	\$899,962		\$0	\$908,752	
	Restricted Funds:					
	Account Beginning Balance	\$3,000		\$0	\$3,000	
	ATDM 1.0	\$875,599		\$0	\$875,599	
	Afghan #1	\$365		\$0	\$365	
	Afghan #2	\$7,820		\$0	\$7,820	
	Afghan #3	\$13,178		\$0	\$13,178	
	Interest	\$0		\$0	\$8,790	
		\$899,962		\$0	\$908,752	
	•			·		
4)	FOUNDATION CASH					
		2023		2023	2024	
	<u> </u>	YTD		2nd Quarter	2nd Quarter	
	FOUNDATION - CASH (Checking)	\$446,682		\$81,119	\$782,287	
	Foundation Restricted - Cash	\$200,571		\$202,971	\$254,571	
	Foundation Unrestricted - Cash	\$246,111		(\$121,852)	\$527,716	
	roundation offiestricted - Cash	3240,111		(3121,632)	3327,710	
	FOUNDATION INVESTMENTS	2023		2023	2024	
		YTD		2nd Quarter	2nd Quarter	
	FOUNDATION - INVESTMENTS					
	Foundation CD's	\$332,748		\$331,487	\$332,748	
	Foundation Endowment	\$1,497,793		\$1,377,502	\$1,571,303	
	Foundation Investment	\$1,204,983		\$1,104,666	\$1,265,654	
	TOTAL FOUNDATION - INVESTMENTS	\$3,035,524		\$2,813,655	\$3,169,705	
5)	MONEY MOVEMENT					
	FOUNDATION TO IALR	October	November	December	Total for 2nd Qtr	Restricted / Unresticted
	REIMBURSEMENT FROM ALL OTHER GRANTS	\$2,360	\$4,103	\$271,088	\$277,551	UNRESTRICTED
		7-,	. ,	7-1-7-1-1	¥,	•
	FEDERAL TO IALR	October	November	December	Total for 2nd Qtr	Restricted / Unresticted
	REIMBURSEMENT FROM DOD-ATDM 2.0	\$0	\$0	\$0	\$0	UNRESTRICTED
	REIMBURSEMENT FROM DOD-ATDM 3.0	\$0	\$3,213,003	\$0	\$3,213,003	UNRESTRICTED
	REIMBURSEMENT FROM EDA-CMA EQUIPMENT	\$0	\$0	\$0	\$0	UNRESTRICTED
	REIMBURSEMENT FROM BFA - SUBMARINE	\$0	\$0	\$0	\$0	UNRESTRICTED
	REIMBURSEMENT FROM BFA-RTC LONG LEAD	\$0	\$1,910,514	\$2,599,512	\$4,510,026	UNRESTRICTED
	REIMBURSEMENT FROM EB2- ATDM	\$0	\$0	\$0	\$0	UNRESTRICTED
	REIMBURSEMENT FROM BFA - MAHMOOD	\$0	\$0	\$0	\$0	UNRESTRICTED
	REIMBURSEMENT FROM BFA - AFGHAN #4	\$0	\$0	\$0	\$0	UNRESTRICTED
	REIMBURSEMENT FROM BFA - AFGHAN #5	\$0	\$0	\$0	\$0	UNRESTRICTED

October

October

\$12,906 \$0 November

\$147,486 \$115,276 December

\$0

Total for 2nd Qtr

\$0

 December
 Total for 2nd Qtr
 Restricted / Unresticted

 \$62,196
 \$222,589
 UNRESTRICTED

 \$28,758
 \$144,034
 UNRESTRICTED

IALR TO FOUNDATION

DONATION TO FOUNDATION

Non-Federal to IALR REIMBURSE IALR FOR CHW REIMBURSE IALR FOR GRANT ACTIVITY Restricted / Unresticted

UNRESTRICTED



<u>IALR</u>

- 1. Income Statement
- 2. Grant and Capital Projects
 Activity
- 3. Statement of Net Position

Institute for Advanced Learning and Research Income Statement - Budget to Actual QTD & YTD

Period Ending December 31, 2023

			0	Actual 9/30/2023	1.	Actual 2/31/2023				Over/(Under) Budget	50% 6 Mo Target
	В	udget FY24		QTD		QTD		Total		06/30/2024	Spent
Revenues											
Sales	\$	709,500	\$	202,725	\$	316,775	\$	519,500	\$	(190,000)	
Program Income	\$	53,000	\$	10,230	\$	234,553	\$	244,783	\$	191,783	
Indirect Cost Recovery	\$	418,944	\$	364,095	\$	231,392	\$	595,486	\$	176,542	
Recovered Costs	\$	534,158	\$	107,537	\$	103,023	\$	210,560	\$	(323,598)	
Other Revenue	\$	91,700	\$	42,613	\$	21,724	\$	64,336	\$	(27,364)	
Rental Revenue	\$	456,885	\$	122,400	\$	121,619	\$	244,019	\$	(212,866)	
Profit Margin	\$	-	\$	121,987	\$	117,586	\$	239,573	\$	239,573	
Total Operating Revenues:	\$	2,264,187	\$	971,587	\$	1,146,671	\$	2,118,257	\$	(145,930)	
State Appropriation	\$	7,323,958	\$	1,830,989	\$	1,830,667	\$	3,661,657	\$	(3,662,301)	
VA College Building Author	\$	497,106	\$	-	\$	451,130	\$	451,130	\$	(45,976)	
Interest Income	\$	-	\$	3,194	\$	90,494	\$	93,688	\$	93,688	
Total Non-Operating Reven	\$	7,821,064	\$	1,834,184	\$	2,372,292	\$	4,206,475	\$	(3,614,589)	
Total Revenues:	\$	10,085,251	\$	2,805,770	\$	3,518,962	\$	6,324,733	\$	(3,760,518)	63%
Expenses Costs	ď	4,747,788	¢	1,130,855	¢	1,040,738	¢	2 171 502	ď	(2.576.105)	
Personnel Costs	\$		\$				\$	2,171,593		(2,576,195)	
Contractual Services and Co		1,596,410	\$	367,982	\$	399,331	\$	767,313	\$	(829,097)	
Supplies and Equipment M		112,762	\$	29,507	\$	28,210	\$	57,717	\$	(55,045)	
Facility Expense Telecommunication	\$	884,783	\$	179,497 15,694	\$	232,555	\$	412,052	\$	(472,731)	
Utilities	\$	80,918	\$ \$	15,694	\$	22,932	\$	38,626	\$	(42,292)	
	\$	623,500	\$ \$		\$	181,039	\$	297,693	\$	(325,807)	
Repairs and Maintenance	\$ \$	905,877 579,372	\$ \$	183,850 15,600	\$ \$	165,187 9,090	\$ \$	349,037 24,689	\$	(556,840)	
Equipment Expense	\$	303,841	\$ \$	71,034	\$ \$	40,189	⊅ \$	111,223	\$	(554,683)	
Other Expenses									\$	(192,618)	
Depreciation and Amortiza		250,000	\$ \$	175,297	\$	181,812	\$	357,109	\$	107,109	
Capital Equipment & Const		10.005.251	_	21,269	\$	170,313	\$	191,582	\$ c	191,582	
Total Operating Expenses	\$	10,085,251	\$	2,307,238	\$	2,471,397	\$	4,778,634	\$	(5,306,617)	
Total Operating Expenses:	\$	10,085,251	\$	2,307,238	\$	2,471,397	\$	4,778,634	\$	(5,306,617)	47%
NET SURPLUS/(DEFICIT)	\$	-	\$	498,533	\$	1,047,566	\$	1,546,098	\$	1,546,098	15%

Institute for Advanced Learning and Research Income Statement - Grant and Capital Projects QTD & YTD

Period Ending December 31, 2023

	Actu	al 09/30/2023 QTD	Actu	al 12/31/2023 QTD	Total
Revenues					
Federal Grants-Temporarily Restricted	\$	56,889	\$	444,406	\$ 501,295
Nongovernmental Grants and Contracts	\$	386,551	\$	1,422,051	\$ 1,808,602
Program Income	\$	6,661,768	\$	12,862,567	\$ 19,524,335
Other Revenue	\$	-	\$	86	\$ 86
Total Operating Revenues:	\$ \$	7,105,208	\$	14,729,110	\$ 21,834,318
Total Revenues:	\$	7,105,208	\$	14,729,110	\$ 21,834,318
Expenses					
Personnel Costs	\$	1,396,533	\$	1,711,334	\$ 3,107,867
Contractual Services and Consultants	\$	1,293,813	\$	1,097,921	\$ 2,391,734
Supplies and Equipment Maintenance	\$	201,253	\$	303,279	\$ 504,532
Facility Expense	\$	91,233	\$	103,376	\$ 194,610
Utilities	\$	24,743	\$	38,867	\$ 63,610
Repairs and Maintenance	\$	20,999	\$	47,091	\$ 68,089
Equipment Expense	\$	166,411	\$	678,516	\$ 844,927
Other Expenses	\$	1,999,506	\$	1,348,782	\$ 3,348,287
Depreciation and Amortization	\$	804,123	\$	859,884	\$ 1,664,007
Construction in Process & Equipment	\$	2,172,048	\$	4,925,379	\$ 7,097,427
Total Operating Expenses	\$	8,170,661	\$	11,114,430	\$ 19,285,091
Total Operating Expenses:	\$	8,170,661	\$	11,114,430	\$ 19,285,091
NET SURPLUS/(DEFICIT)	\$	(1,065,453)	\$	3,614,681	\$ 2,549,227
NET SURPLUS/(DEFICIT) %		-15%		25%	12%

Institute for Advanced Learning and Research IALR Statement of Net Position

12/31/2022 vs. 12/31/2023 Comparison

	12/31/22 IALR Total	12/31/23 IALR Total	Variance
Assets			
Current Assets:			
Unrestricted			
Cash and Cash Equivalents	\$17,243,035	\$19,688,725	\$2,445,691
Accounts Receivable, net	\$3,358,820	\$9,572,782	\$6,213,963
Prepaid Expenses	\$175,903	\$260,481	\$84,578
Advances	\$1,192	\$0	(\$1,192)
Interfund	\$192,408	\$435,757	\$243,349
Total Unrestricted Current Assets:	\$20,971,357	\$29,957,745	\$8,986,388
Other Assets:			
Restricted Cash and Cash Equivalents	\$183,108	\$231,052	\$47,945
Total Other Assets:	\$183,108	\$231,052	\$47,945
Total Current Assets:	\$21,154,465	\$30,188,798	\$9,034,333
Noncurrent Assets:			
Net Pension Asset	\$1,079,812	\$1,006,130	(\$73,682)
Fixed Assets Depreciable	\$37,543,976	\$55,453,733	\$17,909,757
Total Noncurrent Assets:	\$38,623,788	\$56,459,863	\$17,836,075
Total Assets	\$59,778,253	\$86,648,661	\$26,870,408
Deferred Outflows of Resources-VRS Charges	\$184,700	\$161,802	(\$22,898)
Liabilities and Net Position			
Current Liabilities:			
Accounts payable - Operations	\$905,233	\$1,306,217	\$400,984
Accrued Payroll and Related Employee Expenses	\$44,314	\$53,558	\$9,244
Deferred Revenue	\$6,331,483	\$10,347,204	\$4,015,721
Customer Deposits	\$39,978	\$83,054	\$43,076
Total Current Liabilities:	\$7,321,008	\$11,790,033	\$4,469,025
Noncurrent Liabilities		-	
Long Term Liabilities	\$154,149	\$194,144	\$39,996
Total Noncurrent Liabilities:	\$154,149	\$194,144	\$39,996
Deferred Inflows of Resources - VRS Investment Income	(\$944,983)	(\$505,969)	\$439,014
Net Position:			
Restricted	\$41,170,847	\$57,779,367	\$16,608,520
Unrestricted	\$10,349,531	\$16,540,950	\$6,191,418
Total Net Position:	\$51,520,379	\$74,320,317	\$22,799,938
Total Liabilities and Net Assets	\$59,940,519	\$86,810,463	\$26,869,944



Advanced Manufacturing Division

- Advanced Manufacturing Budget to Actual
- Advanced Manufacturing Grant & Contract Activity

Institute for Advanced Learning and Research Income Statement

Manufacturing Advancement Division

		CMA IALR 40-55-	Adv. Manufacturin		Rapid Launch 40-55-		CMA IAIR Astus	Adv. Manufacturin Actual	Countains Astural		Total Adv. Manufa	Damaining Balanca	50.00% 6 Mo
Revenues	_	хххх-922	40-55-хххх	XXXX	хххх-921	Total Budget	CMA IALR Actual	Actual	Capstone Actual	Actual	Revenue & Expens	Remaining Balance	Target Spent
14-55-4911	Grants-Center for Advanced Manu	\$ 500,000	\$ -	\$ -	\$ -	\$ 500,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 500,000	
40-50-4411		\$ -	\$ -	\$ 135,000	*	\$ 135,000		\$ -	\$ 24,932	•	\$ 24,932		
40-50-4435	3	\$ -	¢ -	\$ 407,592		\$ 407,592		\$ -	\$ 203,796		\$ 203,796		
40-50-4891	and the second s	\$ -	\$ -	\$ -07,532		\$ -		*	\$ 449		\$ 449		
40-55-4211	Reimbursable & Donated Revenue-Center for /	•	\$ -	\$ -	\$ 52,000					\$ 36,741			
40-55-4411	Program Income-Center for Advanced Manu		*	\$ -	\$ 52,000	\$ 40,000		\$ -		\$ 50,741	\$ -		
40-55-4425	Optimization Revenue-Center for Advanced Ma			\$ -	\$ -	\$ 93,750		\$ -	1	\$ -	\$ -	\$ 93,750	
40-55-4430	Metrology Revenue-Center for Advanced Man			\$ -	\$ -	\$ 44,944		\$ -	Ī	\$ -	\$ -	\$ 44,944	
40-55-4511	Partner Office Rental-Center for Advanced Mar	•		\$ -	\$ 80,400				*	\$ 75,863			
40-55-4711		1	\$ 963,213	•	_	\$ 963,213				\$ 75,003	\$ 650,315		
					\$ -								
40-55-4712			\$ 1,467,141		\$ -	\$ 1,467,141				\$ -	\$ 958,293		
40-55-4853	CMA Partner Program-Center for Advanced Ma_					\$ 135,000			· ·	\$ -	\$ -		40.040/
Total Revenues	_	\$ 1,115,936	\$ 2,465,354	\$ 542,592	\$ 132,400	\$ 4,256,282	\$ 685,286	\$ 1,060,068	\$ 229,177	\$ 112,603	\$ 2,087,134	\$ 2,169,148	49.04%
Expenses													
Staffing													
Total Staffiing	_	\$ 883,572	\$ 1,107,195	\$ 95,413	\$ -	\$ 2,086,180	\$ 113,440	\$ 168,394	\$ 32,737	\$ -	\$ 314,572	\$ 1,771,608	15.08%
Total Starring	-	\$ 665,572	\$ 1,107,195	3 93,413	· ·	\$ 2,000,100	\$ 115,44U	\$ 100,394	3 32,131	.	\$ 314,372	\$ 1,771,000	15.06 %
Other Expenses													
40-50-6111	Consulting & Professional Fees-Capstone	\$ -	\$ -	\$ 337,636	\$ -	\$ 337,636	\$ -	\$ -	\$ 19,115	\$ -	\$ 19,115	\$ 318,521	
40-50-6800		\$ -		\$ 8,043		\$ 8,043			\$ 133		\$ 133		
40-50-6931		\$ -	\$ -	\$ 55,000		\$ 55,000		\$ -	\$ 27,443		\$ 27,443		
40-50-6932		\$ -	*	\$ 15,000		\$ 15,000		\$ -	\$ 2,324		\$ 2,324		
40-50-6933	•	\$ -		\$ 1,500		\$ 1,500		\$ -	\$ 1,661		\$ 1,661		
40-50-8510		\$ -	\$ -	\$ 30,000		\$ 30,000		\$ -		\$ -	\$ 1,001		
40-55-6111	Consulting & Professional Fees-Center for Adva	*	\$ 205,000		\$ -	\$ 205,000			•	\$ -	\$ 97,113		
40-55-6121		\$ -	\$ 50,000	\$ -	\$ -	\$ 50,000				\$ -	\$ 6,648		
	J	\$ 12,500		\$ -	\$ - \$	\$ 30,000 \$ 12,500				\$ -	\$ 7,407		
40-55-6711	""	•		•	Ī	\$ 12,500 \$ 47,676				\$ -			
40-55-6715	Supplies/Other Operating-Center for Advanced				\$ -	,							
40-55-6721	3	\$ -	\$ -	\$ -	\$ -	•			•	\$ - \$ -			
40-55-6731	•	\$ 3,500		\$ -	\$ -	\$ 5,250					\$ 3,218		
40-55-6922		\$ 45,000		\$ -	\$ 8,400					\$ 3,500			
40-55-6923	•	\$ 2,966		\$ -	\$ -				•	\$ 761			
40-55-6924	1 3	\$ 50,000		\$ -	\$ 15,600				•	\$ 7,800			
40-55-6931		\$ 202,950		\$ -	\$ 60,000					\$ 45,983			
40-55-6932		\$ 69,495		\$ -	\$ 6,000					\$ 1,729			
40-55-6933		\$ 9,225		\$ -	\$ 2,500					\$ 1,403			
40-55-6941	HVAC Service Agreement-Center for Advanced			\$ -	\$ 22,644			\$ -	*	\$ -	\$ -	\$ 97,644	
40-55-6942	Elevator Service Agreement-Center for Advance			\$ -		\$ 2,906		\$ -	\$ -	\$ -	\$ -	\$ 2,906	
40-55-6945	Fire Pump and Sprinkler System-Center for Adv			\$ -	\$ 375				\$ -	\$ -	\$ -	\$ 3,275	
40-55-6948	Fire & Sec System Monitoring-Center for Advar			\$ -	\$ 865			\$ 165			\$ 165		
40-55-6949	Air Compressor Serv Contract-Center for Advan		\$ -		•						\$ -		
40-55-6960	Repairs & Maintenance-Center for Advanced N								\$ -				
40-55-6965	Maintenance Agreements & Licenses-Center fo				\$ 26,864				\$ -				
40-55-6980		\$ 15,000			•					\$ -			
40-55-7551			\$ 15,450			\$ 15,450					\$ 3,537		10
40-55-7571	Business Meals-Center for Advanced Manu	\$ -	\$ 10,150	\$ -	\$ -	\$ 10,150	\$ -	\$ 659	\$ -	\$ -	\$ 659	\$ 9,491	-

40-55-8320	Marketing-Center for Advanced Manu	\$ 15,000	\$ _	\$ -	\$	_	\$ 15,000	\$ _	\$ - \$	_ 9	_		\$ -	\$ 15,000	
40-55-8410	Miscellaneous Expenditures-Center for Advance	\$ -	\$ -	\$ -	\$	-	\$ -	\$ -	\$ 30,054 \$	- 9	-	9	\$ 30,054	\$ (30,054)	
40-55-8490	Operating Contingency-Center for Advanced N	\$ -	\$ 327,194	\$ -	\$	-	\$ 327,194	\$ -	\$ - \$	- 9	-	9	\$ -	\$ 327,194	
40-55-8510	Equip-Less than Capitalization-Center for Adva	\$ 50,000	\$ 15,000	\$ -	\$	-	\$ 65,000	\$ 7,204	\$ 27 \$	- 9	-	9	\$ 7,231	\$ 57,769	
40-55-8954	Furniture-Center for Advanced Manu	\$ -	\$ -	\$ -	\$	-	\$ -	\$ 5,186	\$ - \$	- 9	-	5	\$ 5,186	\$ (5,186)	
Total		\$ 922,751	\$ 632,784	\$ 447,179	9 \$	167,388	\$ 2,170,102	\$ 211,357	\$ 132,783 \$	50,677	74,8	78 9	\$ 469,694	\$ 1,700,408	21.64%
Total Expenses	_	\$ 1,806,323	\$ 1,739,979	\$ 542,592	2 \$	167,388	\$ 4,256,282	\$ 324,797	\$ 301,177 \$	83,414	74,87	78 :	\$ 784,265	\$ 3,472,017	18.43%
NET SURPLUS/(DEFI	ICIT)	\$ (690,387)	\$ 725,375	\$ -	\$	(34,988)	\$ -	\$ 360,489	\$ 758,891 \$	145,763	37,72	25 :	\$ 1,302,868	\$ (1,302,868)	30.61%

01/11/2024 2:52:59 PM

Manufacturing Advancement Division Grants & Contracts Activity

	ATDM 1.0												
		Budget		Actual	Rema	aining Balance							
Revenue	\$	7,664,592	\$	7,664,592	\$	-							
Expenses	\$	7,664,592	\$	6,788,993	\$	875,599							
Surplus/ (Deficit)	\$	-	\$	875,599									
	ed 4/7,	/23											

		Afghan Ally #1												
		Budget		Actual	Rem	aining Balance								
Revenue	\$	53,710	\$	53,710	\$	-								
Expenses	\$	53,710	\$	53,345	\$	365								
Surplus/ (Deficit)	\$	-	\$	365										
1	Closed - Money Moved 4/7/23													

	Afghan	All	y #2		
	Budget		Actual	Rema	ning Balance
Revenue	\$ 37,450	\$	37,450	\$	-
Expenses	\$ 37,450	\$	29,629	\$	7,820
Surplus/ (Deficit)	\$ -	\$	7,820	\$	(7,820
% Spend	Close	d - N	Noney M	oved 6/2	29/23

	Afghan Ally #3							
		Budget		Actual	Rema	ining Balance		
Revenue	\$	92,180	\$	92,180	\$	-		
Expenses	\$	92,180	\$	79,002	\$	13,178		
Surplus/ (Deficit)	\$	-	\$	13,178	\$	(13,178)		
% Spend		Clos	ed -	Money Mov	red 6/29	9/23		

ATDM EB1 RTC A&E | Budget | Actual | Remaining Balance | \$ 1,500,000 | \$ 1,500,000 | \$ -| \$ 1,500,000 | \$ 1,500,000 | \$ -Surplus/ (Deficit)

Money currently in reserve for Adv. Manufacturing as of 12/31/23

	DMCSP									
		Budget		Actual	Remaining Balance					
Revenue	\$	4,089,843	\$	1,956,091	\$	2,133,752				
Expenses	\$	4,089,843	\$	2,177,565	\$	1,912,278				
Surplus/ (Deficit)	\$		\$	(221,474)	\$	221,474				
% Spend				53%						

	EDA								
		Budget		Actual	Re	maining Balance			
Revenue	\$	2,546,760	\$	1,977,257	\$	569,503			
Expenses	\$	2,546,760	\$	2,384,184	\$	162,576			
Surplus/ (Deficit)	\$		\$	(406,927)	\$	406,927			
% Spend				94%					

	ATD	M 2.0		
	Budget	Actual	R	emaining Balance
Revenue	\$ 18,094,566	\$ 18,094,566	\$	-
Expenses	\$ 18,094,566	\$ 13,988,916	\$	4,105,650
Surplus/ (Deficit)	\$	\$ 4,105,650	\$	(4,105,650)
% Spend		77%		

	ATDM 3.0									
	Bu	dget		Remaining Balance						
Revenue	\$ 21,2	41,922	\$	8,567,981	\$	12,673,941				
Expenses	\$ 21,2	241,922	\$	9,400,479	\$	11,841,443				
Surplus/ (Deficit)	\$	-	\$	(832,498)	\$	832,498				
% Spend				44%						

	Afghan	All	y #4		
	Budget		Actual	Ren	naining Balance
Revenue	\$ 36,872	\$	36,872	\$	-
Expenses	\$ 36,872	\$	28,876	\$	7,996
Surplus/ (Deficit)	\$ -	\$	7,996	\$	(7,996)
% Spend			78%		

	Afgha	n Al	ly #5		
	Budget		Actual	Remaining Balance	
Revenue	\$ 94,127	\$	94,127	\$	-
Expenses	\$ 94,127	\$	50,287	\$	43,840
Surplus/ (Deficit)	\$ -	\$	43,840	\$	(43,840)
% Spend			53%		

	Austal - AMPRO SOW #1										
		Budget		Actual	Remaining Balance						
Revenue	\$	199,407	\$	200,000	\$	(593)					
Expenses	\$	199,407	\$	173,959	\$	25,448					
Surplus/ (Deficit)	\$	-	\$	26,041	\$	(26,041)					
% Spend				87%							

	Austal - AN	1PR	O SOW #2		
	Budget		Actual	Re	emaining Balance
Revenue	\$ 141,775	\$	141,775	\$	-
Expenses	\$ 141,775	\$	83,330	\$	58,445
Surplus/ (Deficit)	\$	\$	58,445	\$	(58,445)
% Spend			59%		

	BFA - Submarine Transportation					
		Budget		Actual	Re	maining Balance
Revenue	\$	81,858	\$	81,858	\$	-
Expenses	\$	81,858	\$	65,592	\$	16,266
Surplus/ (Deficit)	\$		\$	16,266	\$	(16,266)
% Spend				80%		
May need to requ	est a	dditional fu	ındi	ing to sup	port	the moving and
.,			-		•	

BFA - RTC Long Lead								
	Budget	Remaining Balance						
Revenue	\$ 19,215,000	\$ 15,597,773	\$	3,617,227				
Expenses	\$ 19,215,000	\$ 10,274,645	\$	8,940,355				
Surplus/ (Deficit)	\$ -	\$ 5,323,128	\$	(5,323,128				
% Spend		53%						

	ATD	M EB2 - Acce	ntu	e & Personi	nel	
		Budget		Actual	R	emaining Balance
Revenue	\$	400,000	\$	361,254	\$	38,746
Expenses	\$	400,000	\$	391,374	\$	8,626
Surplus/ (Deficit)	\$		\$	(30,120)	\$	30,120
% Spend				98%		

	BFA - Mahr	noc	d Funding		
	Budget		Actual	Ren	naining Balance
Revenue	\$ 30,635	\$	30,635	\$	-
Expenses	\$ 30,635	\$	26,628	\$	4,006
Surplus/ (Deficit)	\$	\$	4,006	\$	(4,006)
% Spend			87%		

	1	OOD - RT	CFι	ınding		
	Βι	ıdget		Actual	Rer	naining Balance
Revenue	\$ 37,	758,000	\$	56,973	\$	37,701,027
Expenses	\$ 37,	758,000	\$	56,973	\$	37,701,027
Surplus/ (Deficit)	\$	-	\$		\$	-
% Spend				0%		
Construction bio	came	in signifi	can	tly over b	udge	t for phase 1.
Discussi	ons ar	e being h	ad (on how to	proc	eed.

	Afgha	n Al	lly #6		
	Budget		Actual	Rem	aining Balance
Revenue	\$ 34,799	\$	-	\$	34,799
Expenses	\$ 34,799	\$	25,786	\$	9,014
Surplus/ (Deficit)	\$ -	\$	(25,786)	\$	25,786
% Spend			74%		

	Austal - AM	PRC	SOW #3		
	Budget		Actual	Rer	maining Balance
Revenue	\$ 1,726,336	\$	1,011,455	\$	714,881
Expenses	\$ 1,726,336	\$	986,373	\$	739,963
Surplus/ (Deficit)	\$ -	\$	25,082	\$	(25,082)
% Spend			57%		

Project is expending as expected with no current concerns
Project is being watched for potential overages/ Issue
Project is experiencing potential large deviations from budget and immediate action is being taken



IALR Foundation

- 1. Statement of Net Position
- 2. Restricted Funds Report

Institute for Advanced Learning and Research IALR Foundation Statement of Net Position

12/31/2022 vs 12/31/2023 Comparison

	12/31/22 IALRF	12/31/23 IALRF	
	Total	Total	Variance
Assets			
Current Assets:			
Unrestricted			
Cash and Cash Equivalents	\$81,119	\$782,287	\$701,168
Accounts Receivable, net	\$203,793	(\$4,051)	(\$207,843)
Interfund	(\$192,408)	(\$435,757)	(\$243,349)
Total Unrestricted Current Assets:	\$92,504	\$342,479	\$249,975
Total Current Assets:	\$92,504	\$342,479	\$249,975
Noncurrent Assets:			
Certificate of Deposits	\$331,487	\$332,748	\$1,261
Investments	\$2,482,168	\$2,836,956	\$354,788
Fixed Assets Depreciable	\$4,997,519	\$4,956,426	(\$41,093)
Total Noncurrent Assets:	\$7,811,174	\$8,126,130	\$314,956
Total Assets	\$7,903,678	\$8,468,610	\$564,932
Liabilities and Net Position			
Current Liabilities:			
Accounts payable - Operations	\$875	\$0	(\$875)
Total Current Liabilities:	\$875	\$0	(\$875)
Net Position:			
Restricted	\$1,580,473	\$1,825,874	\$245,400
Unrestricted	\$6,322,329	\$6,642,736	\$320,407
Total Net Position:	\$7,902,803	\$8,468,610	\$565,807
Total Liabilities and Net Assets	\$7,903,678	\$8,468,610	\$564,932

Restricted Cash Foundation

Advanced Learning		
Mid - Atlantic Broadband Communitites	\$	2,391
Capstone	.	2,331
Gene Haas Foundation	\$	117,934
MFG Host Funding	\$	17,500
AutoDesk	\$	25,000
SME Education Foundtion	\$	5,000
BWX Technologies	\$	4,000
Misc Program Donations	\$	300
IALR Internal Restriction		
Internally Restricted Funds	\$	82,446
Restricted for Grants, Scholarships & Internal	\$	254,571
Restricted for HAAS Endowment	\$	1,571,303
Total Restricted		Ç
Total Restricted		÷
Total Unrestricted Cash		Ç